

GREAT PARTNERSHIPS
REACH GREAT HEIGHTS.



LOCKHEED MARTIN 

LOCKHEED MARTIN IS COMMITTED TO THE NEXT BIG IDEA . . . ARE YOU?

We're looking for technologies and companies to help us solve complex challenges, advance scientific discovery and deliver solutions that protect and explore our world. Here are a few ways to work with us.

LOCKHEED MARTIN VENTURES

- ▶ This \$400 million fund invests \$1M to \$5M per round in early-to late-stage companies developing cutting edge technologies.
- ▶ The fund's primary areas of interest include next generation electronics, cybersecurity, AI/ML, quantum computing, advanced manufacturing, autonomy, space, edge computing, advanced communications and propulsion technologies.
- ▶ To get the conversation started, email at lm.ventures.interactors.dleo@exch.ems.lmco.com, or check out our website: lockheedmartin.com/ventures

ENTREPRENEURIAL NETWORK

PITCHES. R&D PROGRAMS. COLLABORATION.

- ▶ Lockheed Martin's longest standing challenge, led by Sikorsky Innovations, supports revolutionary ideas, ventures, and innovators.
- ▶ We advance technology by collaboration with startups, small businesses, universities, and more.
- ▶ Awardees have the opportunity to partner with an industry leader, leveraging our knowledge and relationships.
- ▶ To get the conversation started, email us at echallenge.rms@lmco.com or carmen.m.kuchta@lmco.com
Check out our website: lockheedmartin.com/echallenge

TECHNOLOGY COLLABORATION

- ▶ Our team supports technology solutioning across Lockheed Martin through various external partnering approaches, including joint development, with commercial firms of all sizes and maturities.
- ▶ We identify innovative technologies and disruptive business models and lead collaborations to develop and deliver next-generation products, capabilities, and services.
- ▶ To get the conversation started, send an email to dean.a.warner@lmco.com

SMALL BUSINESS INNOVATIVE RESEARCH PROGRAM (SBIR)

- ▶ Whether working as a subcontractor or technology mentor, we provide small businesses assistance during SBIR projects, including supporting technology requirements, evaluation, co-development and insertion into larger systems.
- ▶ Email sbir.fc-lmc@lmco.com to be added to the Lockheed Martin SBIR distribution list to receive information on latest solicitation topics of interest.

